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Mixed Powered Industrial Equipment Fleets: Many Have Them, Few Have Mastered Them
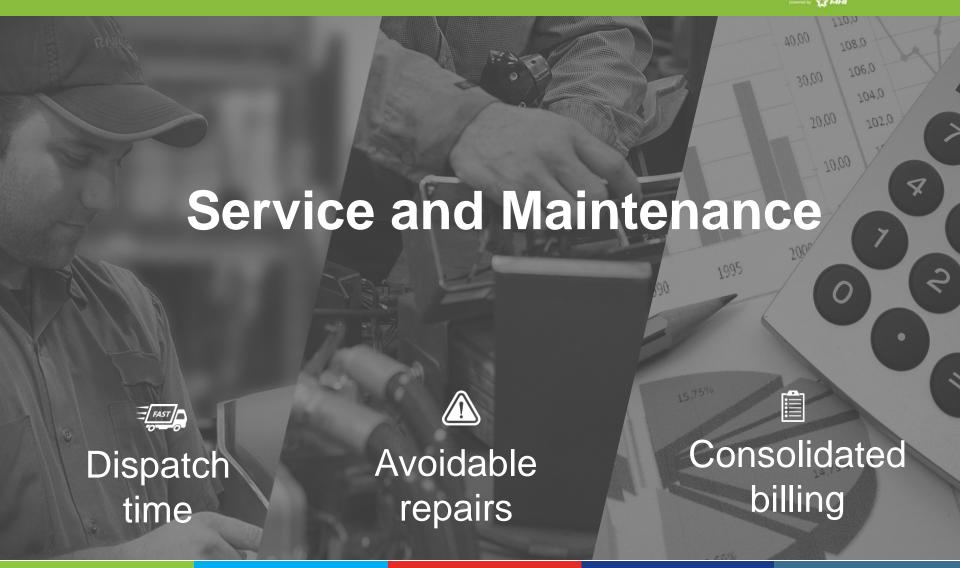
Presented by:

Jack Kaumo
Director of Sales, iWAREHOUSE

John Rosenberger
Manager, iWAREHOUSE GATEWAY
& Global Telematics

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Service and Maintenance

Dispatch time

Avoidable repairs

Consolidated billing

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Service and Maintenance — Overview

> OEMs service their own fleets

> OEMs service all makes and models

Ask the provider if a consolidated service solution is available.

Service and Maintenance — Dispatch

Quick dispatch and repair

Real-time powered industrial equipment (PIE) status

Ask the provider how PIE service requests are treated.

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Service and Maintenance — Repairs

Provider reporting helps to avoid repairs

Repairs can be reported in many ways

Ask the provider if they track and report on every aspect of the repairs.

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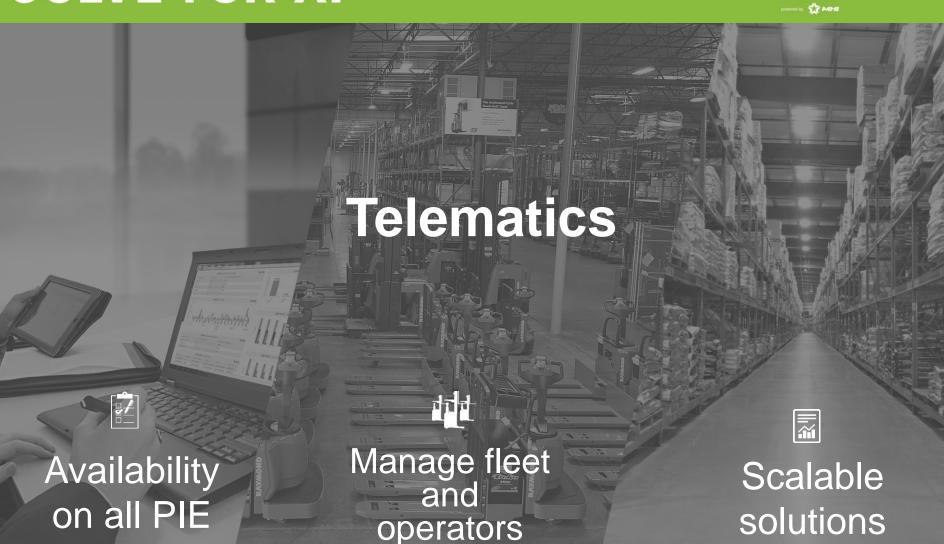## Service and Maintenance — Consolidated Billing

Consolidated billing saves time and money

Adaptable data transfer techniques meet accounting needs

Ask the provider if there is a dedicated fleet analyst to consolidate billing.

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Telematics — Remote Accessibility

Remote portals allow for fleet, operator and service reporting

Multiple computer platforms and user sessions increase accessibility

Ask the provider if the telematics solution offers remote accessibility.

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Telematics — Universal

Solution includes installation documentation for all PIE

All data sets are aggregated

Ask the provider if the telematics solution is available on all PIE makes and models.

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Telematics — Fleet & Operator Management

| Operator utilization is included in reporting | Impact data is reported for operators and PIE | Real-time communication is offered |

Ask the provider if the telematics solution reports on PIE and operators.

Telematics — Hazard Avoidance

Hazard avoidance functionality reduces impacts

Operator speed can be adjusted for easier training

Ask the provider if the telematics solution includes hazard avoidance.

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Telematics — Scalability

Scalability is offered through software upgrades

New departments can be added to an existing system

A single portal remains available throughout expansion

Ask the provider if the telematics solution is scalable.

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Corporate Vision — Big Data, IoT

Corporate Vision — Automation

Reporting systems account for autonomous vehicles

Solution supports monitoring on high-density storage solutions

Ask the provider if they support automation of mixed fleets and facilities.

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Corporate Vision — Professional Services

Professional services assist with your Lean and Six Sigma initiatives

Data drive process and performance improvements

Ask the provider if data results can be aligned with corporate key performance indicators.

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For More Information:

Jack Kaumo:
jack.kaumo@iwarehouseknows.com

www.iwarehouseknows.com

John Rosenberger:
john.rosenberger@raymondcorp.com

www.raymondcorp.com

Or visit ProMat Booth S2918

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