



PROMAT®

2015

McCormick Place South | Chicago

March 23-26, 2015

promatshow.com

Maintaining Systems for Maximum Reliability

Sponsored by:



CCS

Intelligent Automation

Presented by:

Cliff Fettner, CCS

Steve Brandt, Dematic Corp.

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Agenda

- How to properly design the correct maintenance staff
- How to develop proper maintenance practices
- How to determine maintenance KPI's

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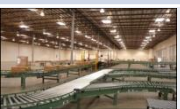



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How to properly design maintenance staff

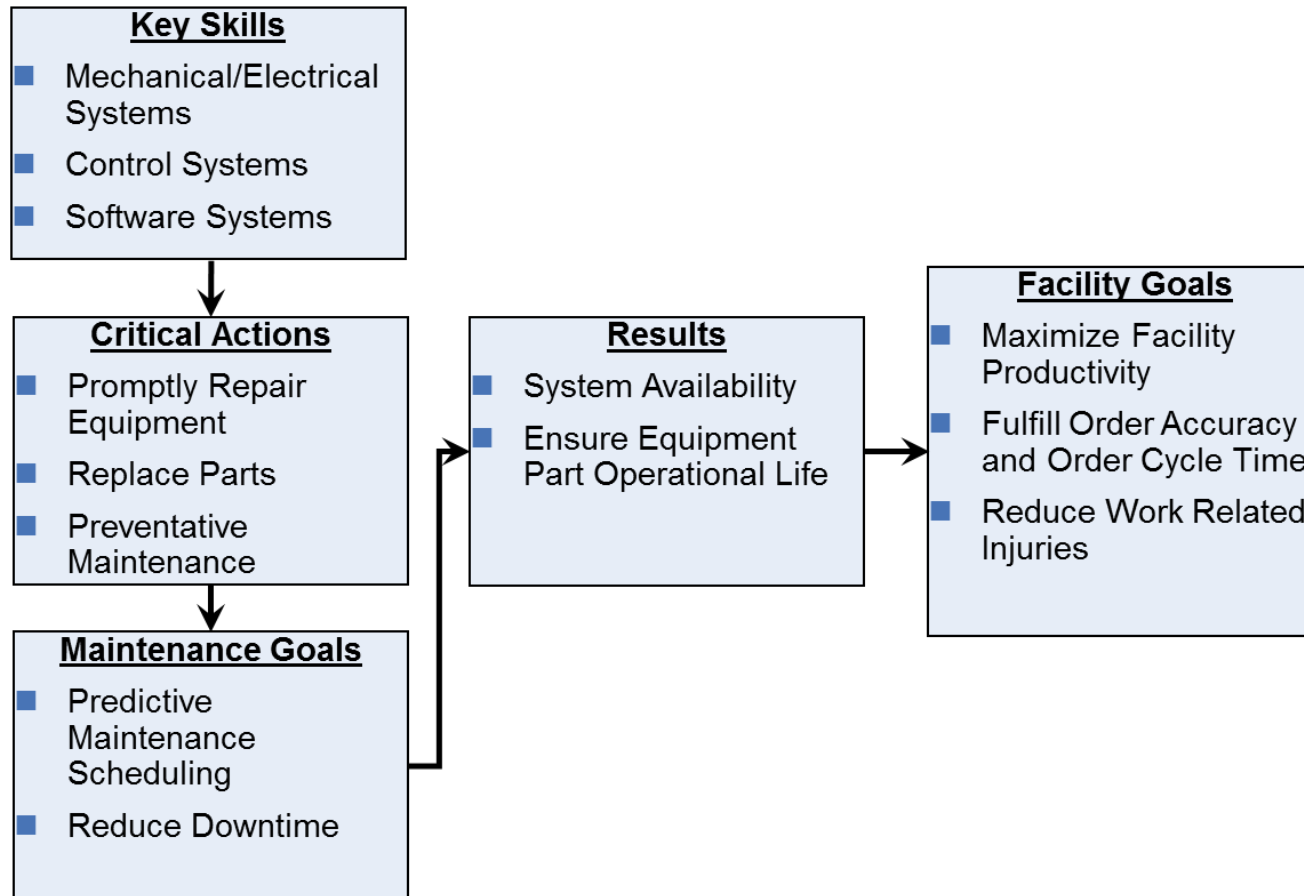


There is a labor shortage in maintenance

Past		Present	
	Teens play with engines, electronics, rocket kits	Teens play with Xbox 360, PS3 and iPhones	
	High Schools offer Electronics and Shop classes	Electronics and shop classes dropped from high school curriculum	
	Two year electronics' degree enrollment high	Two year electronics' degree enrollment continues to decrease	
	MHE Systems mechanically based	MHE Systems software and controls based	
	Low wages for MHE mechanics	High demand (wages) for MHE technicians	



How to develop a maintenance team



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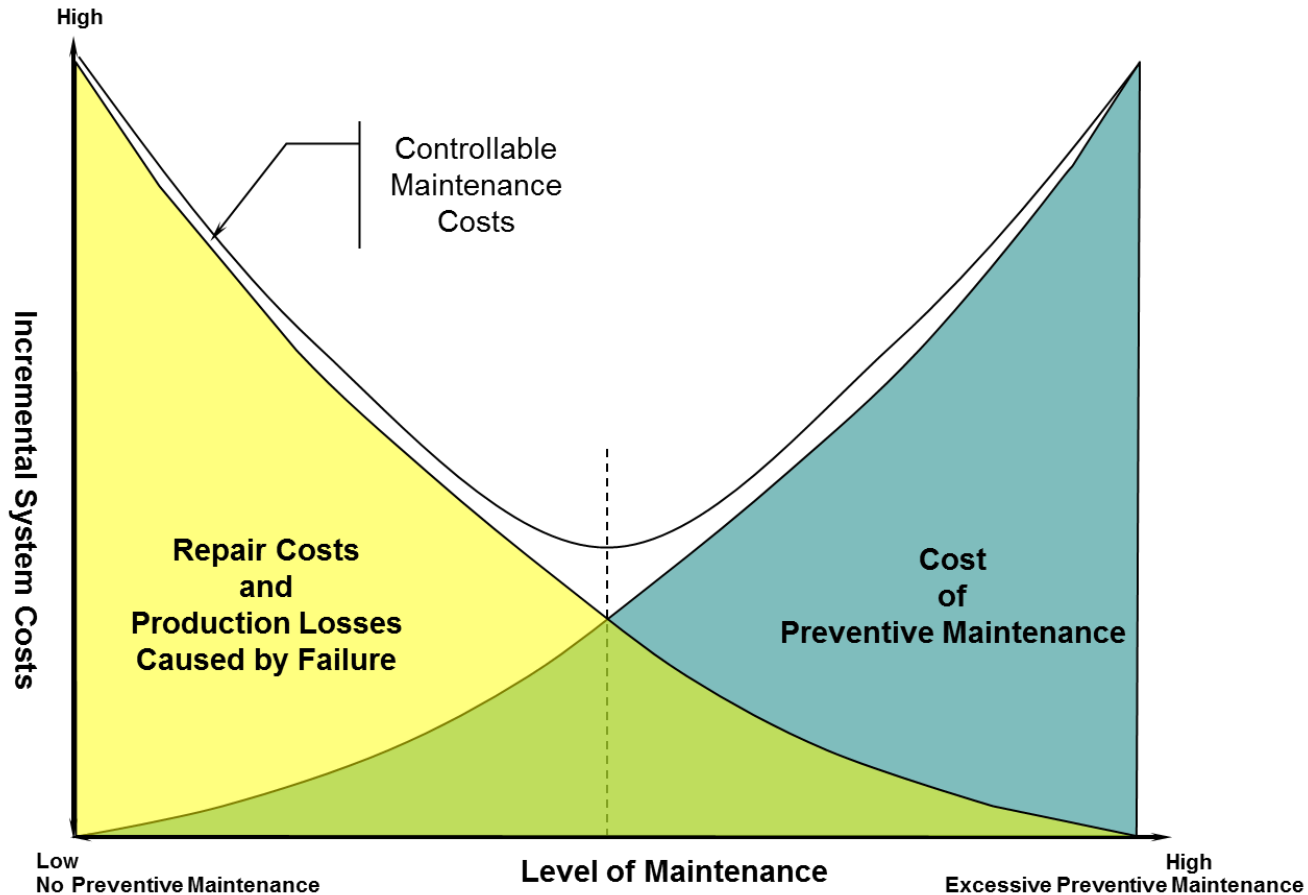


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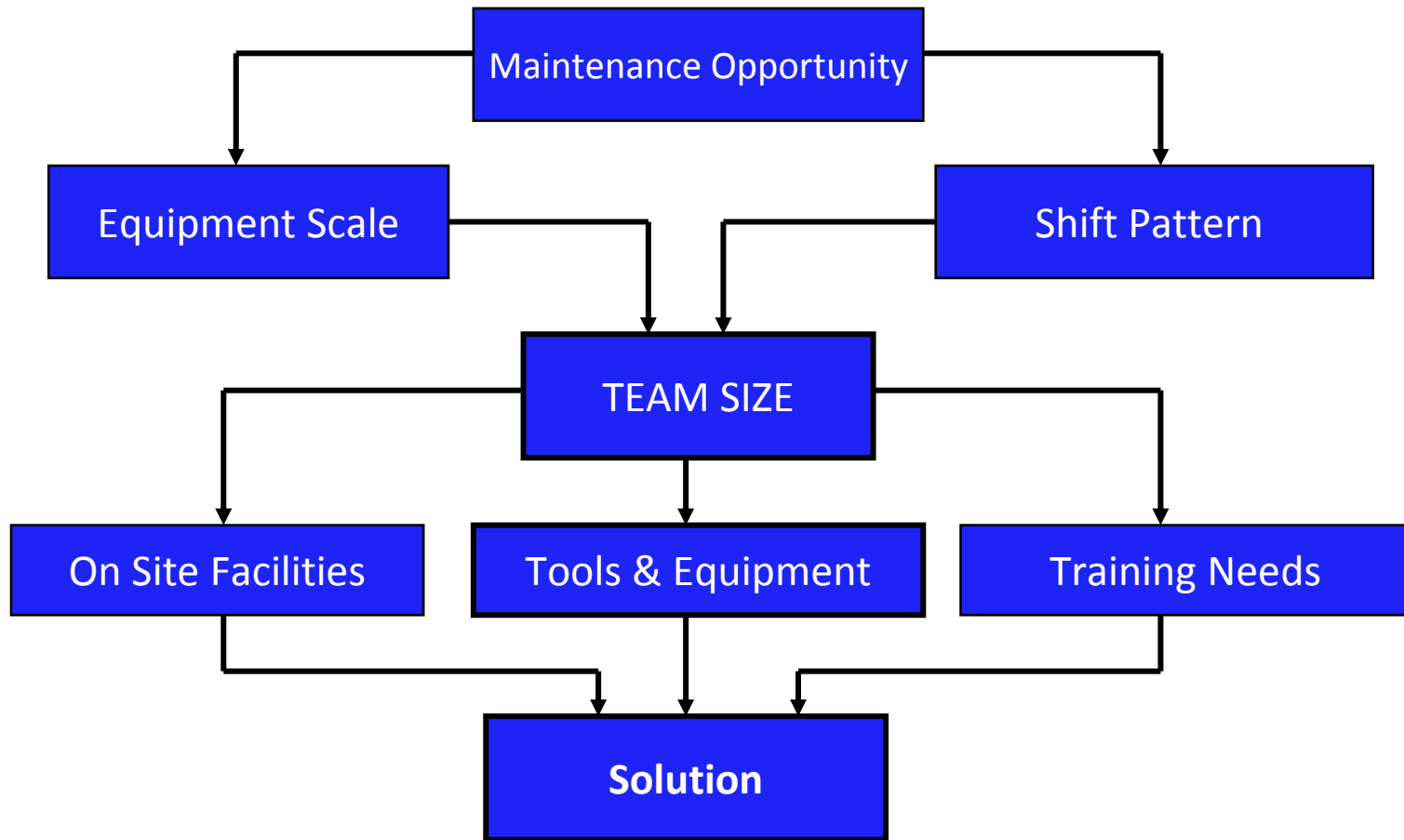
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Target the Right Amount of Maintenance



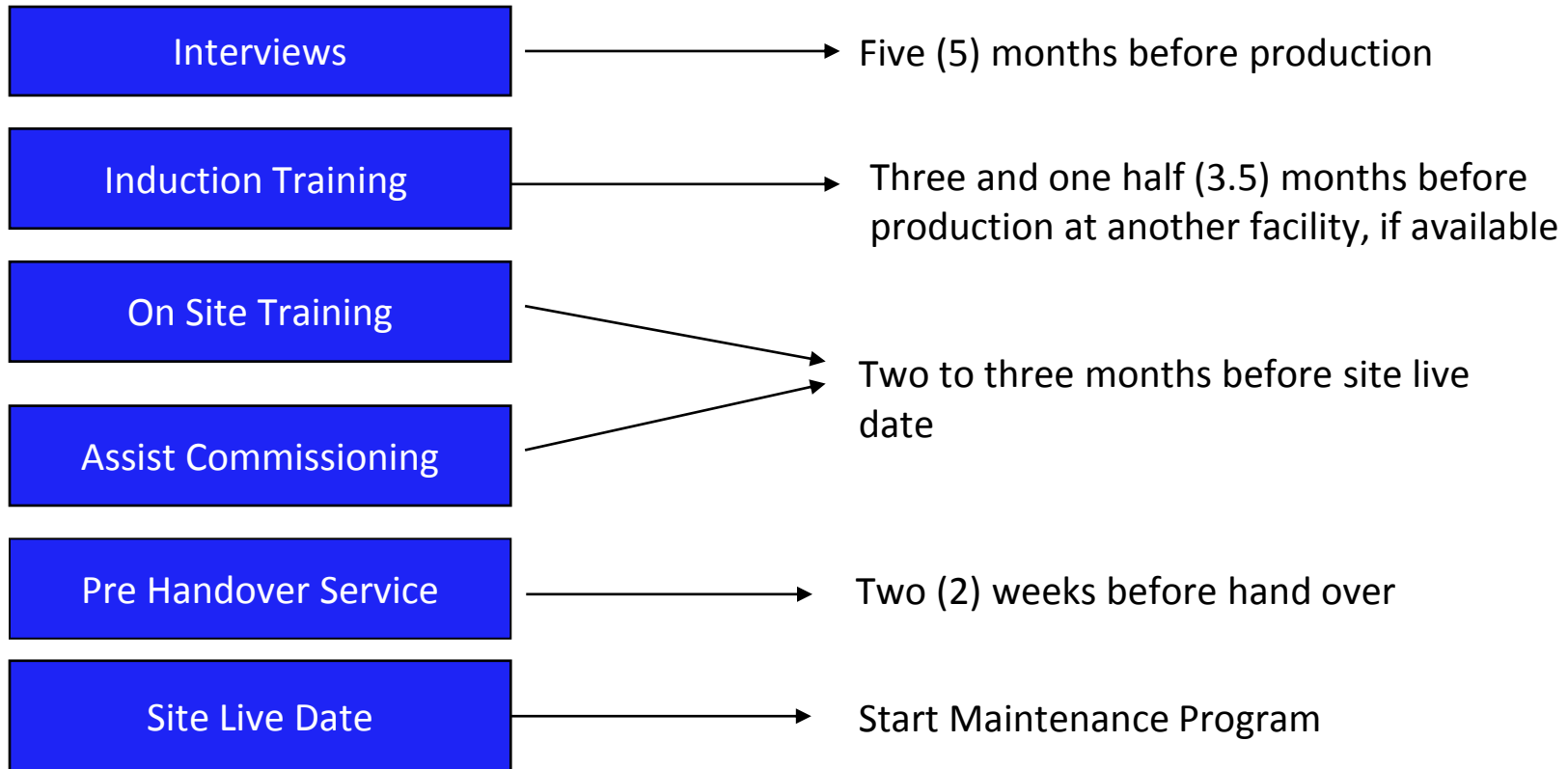


Factors to determine team





Prepare for Go-Live





Ensure a strong start up

Prepare Basic Maintenance Plan

Ensure all equipment service requirements are met (manpower & frequency of service)

Set Up Shift Pattern

Shift Pattern to Cover Site Running hours & Maintenance requirement

Set Up Workshop & Tooling

Ensure correct level of tools and workshop equipment is available for the servicing task

RSPL and CMMS

Take over Recommended Spares and train on CMMS

Address Site Health & Safety Issues

Carry out site risk assessments

Develop a training plan

Description	Training Modules																										
	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation	On-site Orientation
Initial	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
On-site	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
eLearning																											
Mobile Training Unit																											
Classroom	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Hands-on	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Off-site	XX																										
On-going	X																										
Site Manager	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Planner / Scheduler	XX	X	X																								
Parts Coordinator	XX	X	X	X																							
Shift Area Manager	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Shift Area Manager	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Shift Area Manager	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Team Lead / Supervisor	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Team Lead / Supervisor	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Team Lead / Supervisor	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Team Lead / Supervisor	XX	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 4 Controls Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 4 Controls Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 4 Controls Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 4 Controls Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 3 SLAM Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 3 SLAM Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 3 SLAM Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 3 SLAM Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 3 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician / Planner	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician / Parts	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 2 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 1 Facilities Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 1 Facilities Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 1 Facilities Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 1 Facilities Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Level 1 Technician	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X

XX = Off-site Orientation

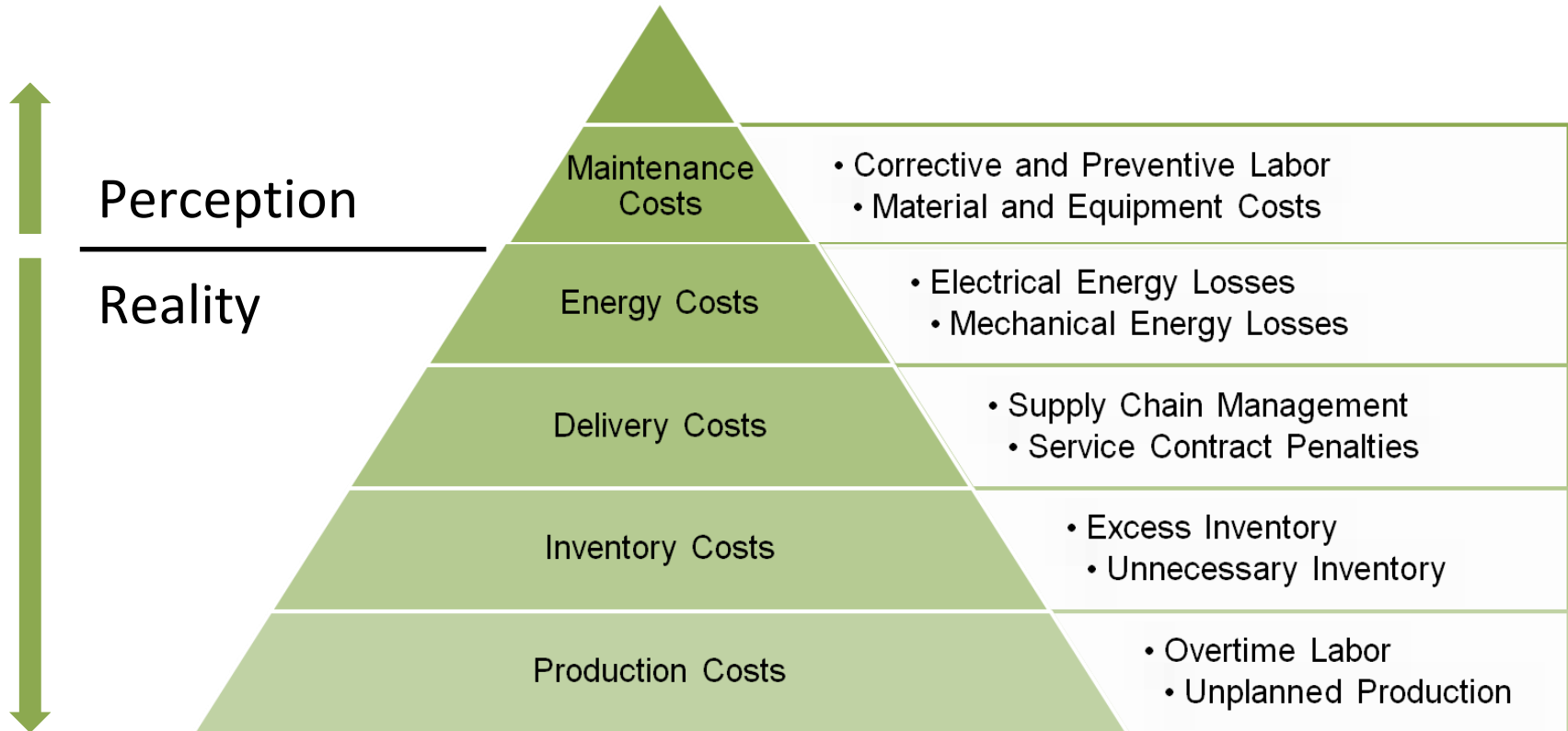
Management & Administration
Team A (Day) Mon-Wed - Sun
Team B (Day) Thu-Sat - Sun
Team C (Night) Mon-Wed - Sun
Team D (Night) Thu-Sat - Sun
Preventive Maintenance Team

How to develop best maintenance practices





True cost of maintenance



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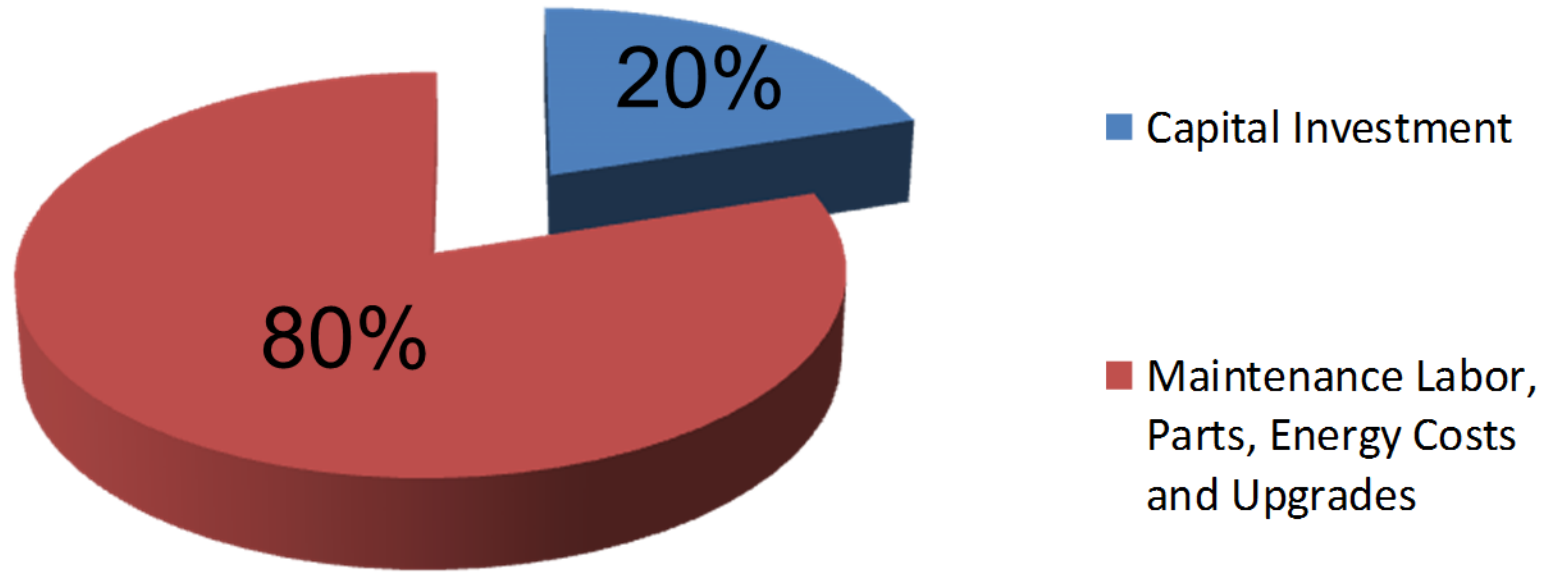
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Total Lifecycle Costs



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Reliable Equipment



- Consistent operation during scheduled production
- Effective operation for maximum equipment life

Asset Management

Accurate Inventory



- Right parts available when system failures occur
- Quantity of spares based on historical usage levels

Material Management

Effective Labor

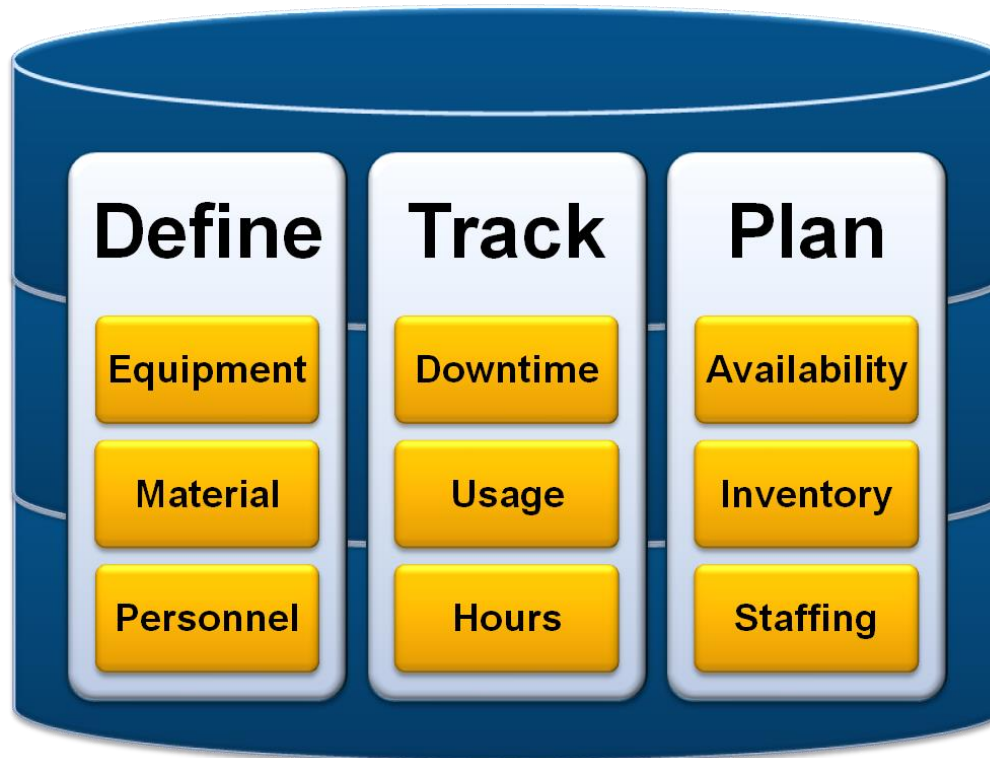


- Proper staffing levels to support all maintenance tasks
- Efficient staff through proper planning and coordination

Work Management



What is a CMMS?



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Define

Track

Plan

- Assets (Facility and MHE)
- PM Tasks and Schedules
- Contractor and Warranty Information

- Downtime by Equip Type
- Corrective and Preventive Maintenance Equipment

- Equipment Availability
- Maintenance Downtime

Equipment

- Spare Parts
- Min and Max Levels
- Storage Location
- Preferred Vendor

- Parts Usage (Stock and Non-Stock)
- Parts Order Status

- Annual Parts Budget
- Annual Parts Usage
- Parts to be Stocked

Material

- Users by Roles (From Parts Clerk to Maint Mgr)
- Work Order and Parts Requisition Approval Rules

- Actual vs. Estimated Hours
- Corrective vs. Preventative Maintenance Labor
- Overall Labor Utilization

- PM Labor Loading
- Dept Staffing Levels
- Annual Labor Budget

Personnel

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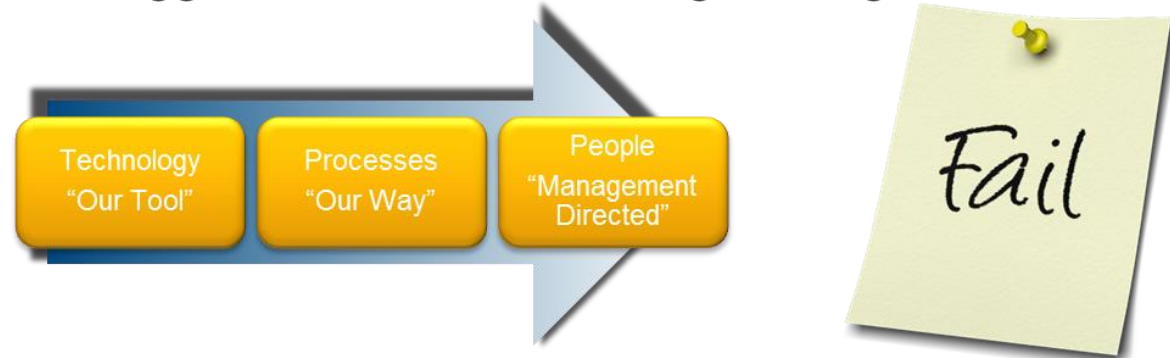
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The Right Tool Set





“Trying to obtain value from technology alone is like trying to stand on a three-legged stool that is missing two legs.”



“A properly configured and utilized CMMS provides the necessary foundation for a successful maintenance program.”



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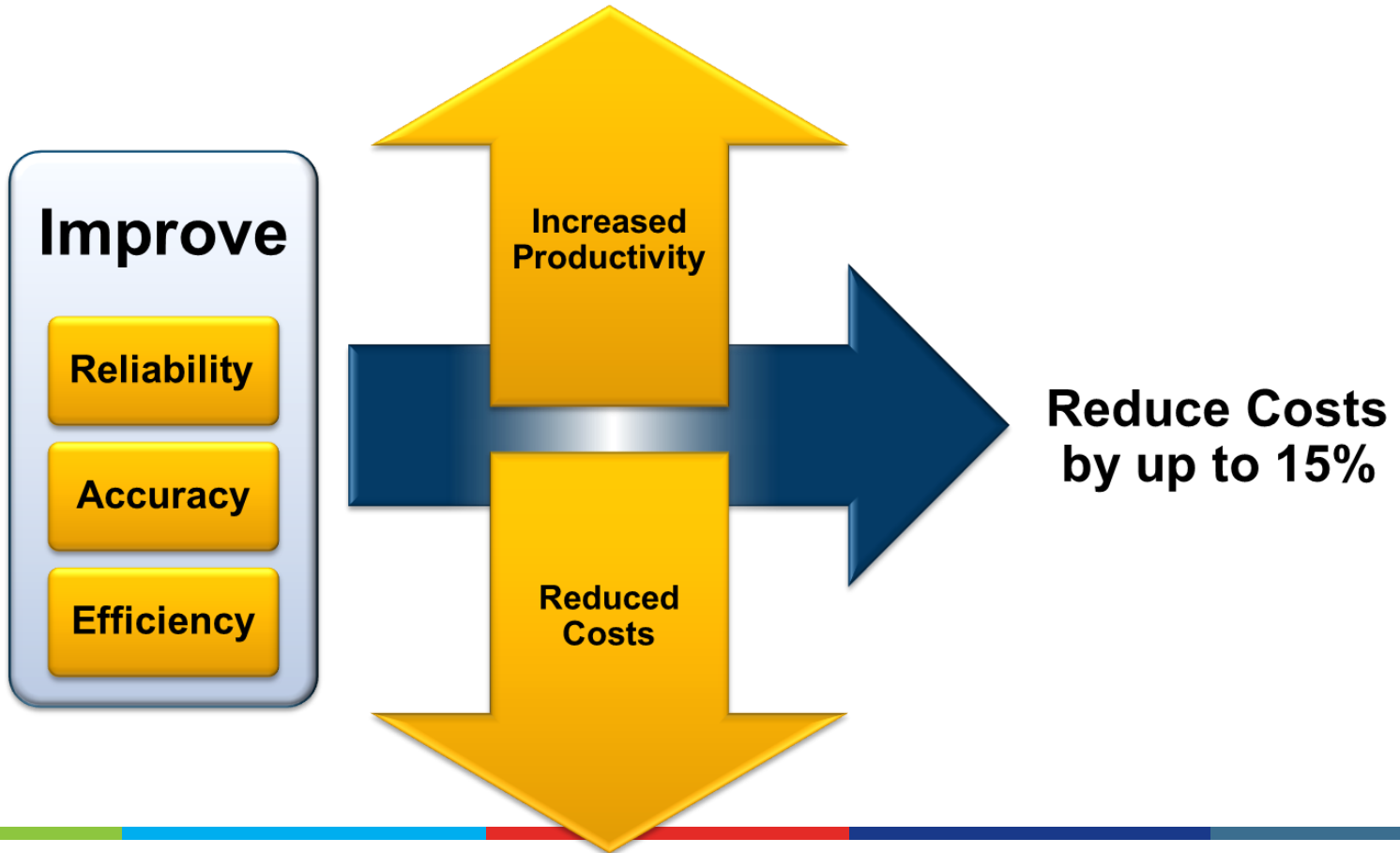


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The Value of a CMMS



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- **Asset Management**

- Configure Dematic Standard PM Tasks
- Simple, Optimized PM Planning
- Optional, Interactive Inspections
- Track Labor and Material Costs

- **Material Management**

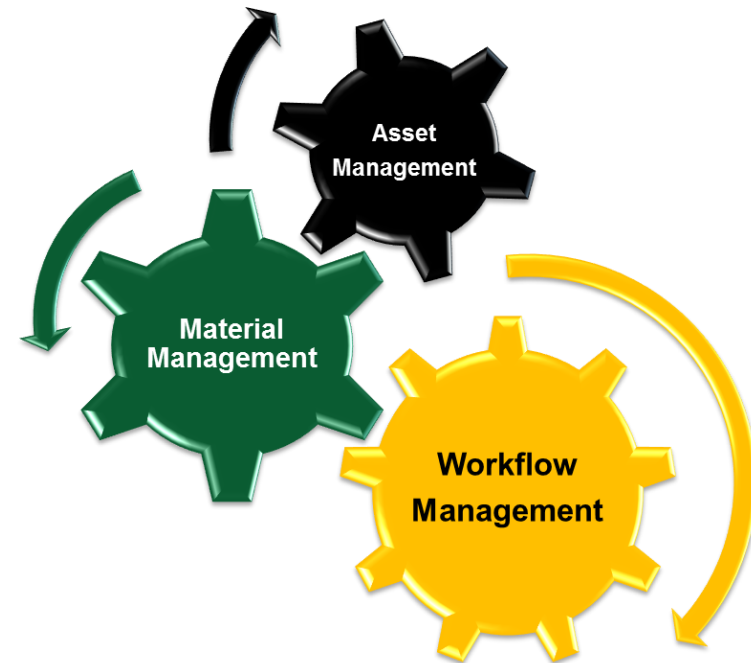
- Maintain Real-Time Inventory
- Track Stock and Non-Stock Items
- Direct Integration to Dematic Customer Portal
- Automated Purchase Request Generation

- **Workflow Management**

- Configured Work Flow and Approval Process
- Automatic or Manual Dispatch of Work Orders
- Automated Email and Text Message Updates

- **Reporting and KPIs**

- Customizable based on User Role
- Display Information as Dashboards or Reports
- Automatically Distribute Reports to Email Recipients



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Develop and determine proper KPI's



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- How to properly design the correct maintenance staff
- How to develop proper maintenance practices
- **How to determine maintenance KPI's**



Key Performance Indicators (KPI's)

What are KPI's?

Business tools used to **measure and improve** the **effectiveness and efficiency** of our maintenance programs



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Your Maintenance KPI's should:

- Help you to **highlight** what **maintenance** is doing
- What maintenance is **achieving** for the **business**
- How maintenance can **improve operational performance**



The Measurement of performance is important:

- **Identifies gaps** between current and desired performance
- Provides indication of progress towards **closing the gaps**
- Provides data to **visually show** the **benefits** that maintenance brings to the business
- Carefully selected KPI's **identify** precisely **where to take action** to improve performance





Rules for Determining what to Measure

- 1) Make sure the **outcomes** can be **controlled by** the **employees** responsible for meeting them.
 - DON'T try to achieve results that employees have little influence over. It creates unnecessary frustration and running around in circles.
 - DO create measurements that are relevant to what maintenance does each day and has some control over.





Rules for Determining what to Measure

- 2) Useful and relevant maintenance **KPI's DRIVE** the **actions and behaviors** needed to meet the goals you set.
- 3) **DON'T only measure historic data.** Too much time passes between the failure occurrence and the response. Historic data is good for showing improvement over time, but won't help determine the root cause of your failures.



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Maintenance KPI's that Support Business Strategy

Identify what is causing your equipment failures

Direct focus of Maintenance time & resources

Identify if Maintenance is removing the causes of failure

Drive the business benefits delivered by Maintenance

Identify what is causing your equipment failures

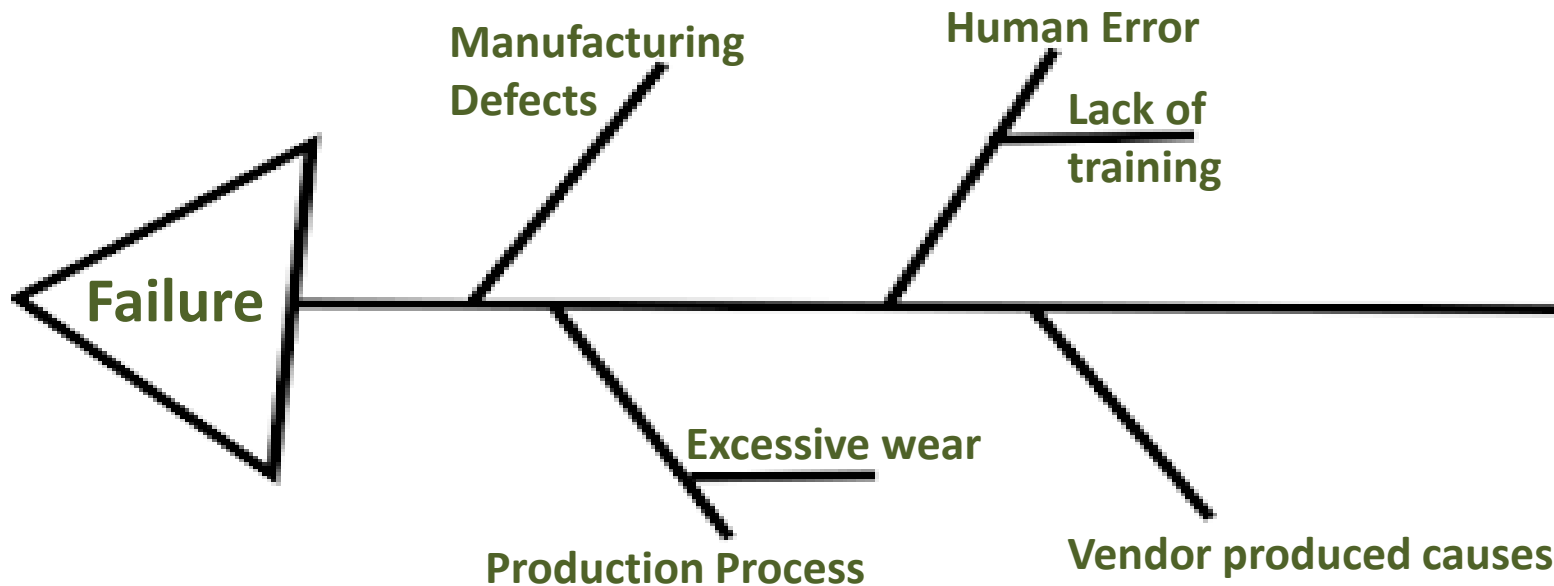
- To find out the root cause of your repairs and remove/reduce the causes of those repairs requires tracking of the type of failure and the cause.





Defining the categories for types of failure

One simple way to help identify the categories for failure causes you might list on a work order form is with a fishbone diagram.





Tracking equipment failures

- Accumulation of this data can be presented monthly or quarterly in a simple format like a pie chart, which can help justify efforts (\$) to eliminate root causes of failures.





What is the focus of your Maintenance time & resources?

For most companies, maintenance is an afterthought. Maintenance spends a large percentage of time repairing broken equipment and works very hard just to keep the operation running.



But **EFFECTIVE** maintenance is not about fixing things – it's about **NOT** having to fix things.

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FOCUS a significant amount of time & resources on:

- Work orders spent on **IMPROVING** equipment & safety
- **REMOVING** breakdown causes
- **IMPROVING** maintenance procedures
- **IMPROVING** maintainer skills/knowledge
- **REDUCING** operating problems
- **REMOVING** wasted effort & cost from maintenance processes
- **IMPROVING** stores management processes & stored parts reliability



KPI's to measure effectiveness & efficiency

Percent of completed work that is reactive

- This KPI measures whether your organization is in a culture of reactive maintenance or is moving toward world-class or high-performance maintenance.
- This transition is important because **reactive work costs four-six times more** than planned and scheduled work.
- Managers should aim for **no more than 20-30% of completed work being reactive.**



KPI's to measure effectiveness & efficiency

Preventive Maintenance (PM) program compliance

- This KPI indicates whether the department is **improving proactive maintenance**.
- To succeed in the asset management and reliability categories of maintenance, you must have a **disciplined PM program that produces results**.
- A successful PM program includes all critical equipment, and technicians should **complete 99 percent** of PM inspections and procedures on time.



Maintenance has to remove the causes of failure

Mechanical Failures

- Lubricant contamination
- Out-of-balance
- Misalignment
- Working component distortion
- Incorrect fastening
- Induced vibration

Electrical Failures

- Contamination
- Induced vibration
- Over temperature
- Moisture
- Distortion
- Power supply stability



Preventive or Proactive Maintenance prevents failures

- Employ the scientific method to determine what you think are the **causes of higher reliability** and **measure their effects** with monthly KPI's.
- Maintenance **efforts become proactive** and each **monthly report confirms** the success (or not) of your reliability improvement efforts.

Creating a proactive environment in management and on the shop floor will have people seeking successful maintenance outcomes.

Drive the business benefits delivered by Maintenance

To focus your reporting efforts, determine your reporting groups and what is important to them:



- **Executives** – this group looks most closely at finance and high-level performance trends.
- **Management staff** - this group typically cares most that work is completed effectively and efficiently.
- **Technicians** - this group cares about the daily activities: PMs, emergency calls, systems monitoring, and complaints.



Drive the business benefits delivered by Maintenance

- **Connect KPI's to each of these groups and the mission of the business.** Don't waste time chasing data that serves no purpose.
- **After developing the right KPIs, consider the most effective way to package the information.**
- Use data to tell the maintenance story. This is the **best opportunity to showcase the value of departments' work and gain support for programs.**



Key Takeaways

Two main categories of KPI's for maintenance:

- Those that improve maintenance's effect on business performance
- Those that drive good reliability-building behaviors



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